

## UpLevel Ops Tops Pacesetter Rankings in 2023 Law.com Compass Research Report

UpLevel Ops, a boutique legal operations consulting firm, has been recognized as a digital "Pacesetter" in the *Law.com Compass Pacesetter Research 2023 – 2024* report: "Law Departments: Spend Management." UpLevel Ops led the pack of Pacesetters in the Boutique and Technology Segment and was the highest-rated firm among the top 23 ranked companies included in the report.

According to Law.com, Pacesetters focus on optimizing client relationships while achieving optimal outcomes, linking spend management to other key business and business management functions in legal departments, and providing practical insights that inform the decision-making process for strategic planning. Pacesetters have also achieved an advanced level of digital maturity internally. They can quickly understand and connect with legal departments' technology environments and differentiate themselves. At the same time, they partner with clients to help deliver the best value- scaled to budget and need - at a mutually beneficial price.

As reported by ALM, "UpLevel Ops' approach aligns with the priorities of legal teams, focusing on efficiency, technology utilization, relationship management, and enhancing the legal department's brand within the organization."

"At UpLevel Ops, we bring people, processes, and technology together to deliver bespoke solutions," said Stephanie Corey, CEO and Co-Founder of UpLevel Ops. "Our clients trust us because we've been in their roles. We have decades of experience and work with client teams to meet them where they are. We design a plan to position teams as core drivers of efficiency and innovation. We believe that transformation happens in small changes, and our goal is to activate that change and move our clients forward. And upward."

UpLevel Ops has developed a unique offering called Legal Operations as a Service (LOaaS™) to address capacity challenges. This service helps clients fill functional gaps and is a strategic development tool, empowering GCs to mentor and supercharge their team's capabilities. By leveraging LOaaS™, GCs can effectively manage their team's workload and ensure optimal performance.

As a passionate advocate for legal operations, UpLevel Ops goes beyond providing consulting services. They actively support networking opportunities for legal operations professionals, foster partnerships with law schools and legal programs, and contribute thought leadership articles to promote knowledge sharing and continuous learning. UpLevel Ops also assists by establishing diversity initiatives and helping to create inclusive and equitable legal departments.

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Their comprehensive services cover strategic planning and organizational design, financial and vendor management, technology process and implementation support, generative AI consulting and training, data analytics and reporting, knowledge and document management, legal service delivery and alternative support models, and intake workflow automation and contract optimization.

UpLevel Ops addresses critical concerns for legal teams, enabling them to drive success within their organizations.

"We strongly believe that Legal Operations is the key to a thriving, growing organization," said UpLevel Ops COO Elizabeth Lugones. "As a strategic solutions architect, Legal Operations starts with understanding the process and the people doing the work. We ask, 'What needs to be done, by whom, and are they appropriately enabled?' Then, and only then, do we talk about technology and how it can enable people to do their best, highest-value work. Legal Tech is a component in addressing issues, but UpLevel ensures the legal tech can support the environment where it is placed."

[The full 2023 Pacesetter report is available for download here.](#)

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**Editor's Note:** For any questions or to arrange an interview, please contact Heather Reid at [heather@uplevelops.com](mailto:heather@uplevelops.com).

**About UpLevel Ops**

*UpLevel Ops leads the evolution of the legal operations practice and takes legal to the Next Level.*

We are trusted advisors providing practical guidance, mentorship, and coaching that goes beyond consulting. With our custom, high-end service – born of extensive corporate in-house experience – UpLevel partners with clients to craft actionable solutions. We create a roadmap to success that empowers teams with best practices, tools, and workflows tailored to their unique business objectives.

For more information about [UpLevel Ops](#), please email us at [info@UpLevelOps.com](mailto:info@UpLevelOps.com), or you can discover more at [UpLevelOps.com](http://UpLevelOps.com).

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